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## THEORY-BASED EVALUATION OF INCLUSIVE BUSINESS PROGRAMMES

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## Glossary

**3ie** International Initiative for Impact Evaluation [India, UK, USA] **AAER** Adopt Adapt Expand Respond **ATA** Agricultural Transformation Agency [Ethiopia] **BEAM** Building Effective and Accessible Markets (Exchange) [UK] **BCF** behaviour change framework **BoP** bottom-of-the-pyramid / base-of-the-pyramid **BOOST** Barley Organization of Supply and Training in South East and Central Oromia [Ethiopia] **CBI** Centre for the Promotion of Imports from developing countries [Netherlands] **CDI** Centre for Development Impact [UK] **CGE** computable general equilibrium **CMO** context-mechanism-outcome **COM-B** capabilities, opportunities and motivations for behaviour **CREATE** Community Revenue Enhancement Through Agricultural Technology Extension [Netherlands] **CSIS** Center for Strategic and International Studies [USA] **CSR** corporate social responsibility **D&D** diagnostic and design **DCED** Donor Committee for Enterprise Development [UK] **DEEPEN** Developing Effective Private Education Nigeria **DFID** Department for International Development [UK] DGIS Directorate-General for International Development (of the Ministry of Foreign Affairs of the Netherlands) DGIS-RVO Ministerie van Buitenlandse Zaken-Rijksdienst voor Ondernemend Nederland [Dutch Ministry of Foreign Affairs-Netherlands Enterprise Agency] **EDRI** Ethiopian Development Research Institute **EP** Enterprise Partners [Ethiopia] **EQUALS** Evaluation Quality Assurance and Learning Service [UK] **ESE** Erasmus School of Economics [Netherlands] **EUCORD** European Cooperative for Rural Development [Belaium] **FCDO** Foreign, Commonwealth & Development Office [UK] FDFA Federal Department of Foreign Affairs **FSDK** Financial Sector Deepening Trust Kenya **GAPS** Graded Assessment of Private Schools [Nigeria] **GEMS** Growth and Employment in States [UK/Nigeria] **GMP** good manufacturing practices **GRAISEA** Gender Transformative and Responsible Agribusiness Investments in South-East Asia [Oxfam] HIPSTER Hawassa Industrial Park Sourcing and Training Employees in the Region [Ethiopia] **ICAI** Independent Commission for Aid Impact [UK] **ICT** information and communication technology **IDS** Institute of Development Studies [UK] **IFAD** International Fund for Agricultural Development [Italy]

**IFC** International Finance Corporation **IFPRI** International Food Policy Research Institute [USA] **INUS** insufficient, non-redundant, unnecessary, sufficient (factor) **IP** impact pathway **IOB** Dutch Evaluation Office **ISEAL** International Social and Environmental Accreditation and Labelling Alliance [UK] M4C Marker for Change M4P Making Markets Work for the Poor M&E monitoring and evaluation MEL monitoring, evaluation and learning **MoFA** Ministry of Foreign Affairs [Netherlands] **MRM** monitoring and results measurement **MSD** market systems development MSI multi-stakeholder initiative **MSMEs** micro, small and medium-sized enterprises **MSV** mobile seed vendor **NMDP** Nepal Market Development Programme **PCAF** Private Capital Advisory Fund **PEPE** Private Enterprise Programme Ethiopia PrC Partnerships Resource Centre [Netherlands] **PRIME** Pioneering Real-time Impact Monitoring and Evaluation [Netherlands] **PSD** private sector development PUM Programma Uitzending Managers [Netherlands Senior Experts **QuIP** Qualitative Impact Protocol **R&A** reflect and adapt **R&D** research and development **SDC** Swiss Agency for Development and Cooperation **SDG** Sustainable Development Goal SHF smallholder farmer SMEs small and medium-sized enterprises **TBE** theory-based evaluation ToC theory of change **UN** United Nations **USAID** United States Agency for International Development **WUR** Wageningen University and Research [Netherlands]